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Heikes -- Huntsville -- Trees.

BULLETIN NO. 3

SURPLUS STOCK

—FROM—

The Huntsville Wholesale Nurseries.

HUNTSVILLE, ALA.

Shipments from St. Louis, Mo.,

—AT—

ONE DAY'S NOTICE

WE have for the past twenty-eight years offered in assorted lots in St. Louis in Spring such stock as we had in surplus. Herein is a schedule of what we now have in St. Louis for immediate shipment. The stock is exclusively of our own growing at Huntsville, Alabama, fresh dug this Spring, packed in the best manner and warranted in fine condition. Everything is fine of the grade, with full fibrous roots, and not culled, as we adhere to a strict system of grading.

BELOW THE BLIZZARD LINE.

Everything is bright, green and fresh—sound to the tips. Nearly all the sorts offered are standard sorts, such as most nurserymen can use in assortment with their own growing. Orders should be sent in as soon as possible, but the stock need not be shipped until wanted, as we are prepared to hold it in good condition. We have nothing for sale not offered in this list.

It will be noticed by some of our correspondents that we have refused orders the past season for several articles listed. Our fear of overselling and some countermands are responsible for this. We ask attention to the small-sized trees offered for transplanting into nursery rows. All of the small trees, as well as the large ones, are nicely rooted, and everything is young, smooth and bright.

We can refer to nurserymen who have bought of us in every State and Territory. We can give satisfaction, and guarantee it for these shipments.

TERMS: Cash with order, or 30 to 60 days from date of shipment to responsible, prompt-paying parties. In box lots the price of boxes is included, but the price of boxes on orders from the nurseries is extra.

For convenience in telegraphing a cipher is given. The cipher word stands for one box only in cases where there are more than one in the same assortment.

Address W. F. HEIKES, Manager,
Huntsville, Ala.

Huntsville, Ala., March 25, 1908.

Heikes==Huntsville==Trees.

Address W. F. HEIKES, Manager, Huntsville, Ala. We will not have a representative in St. Louis this Spring. All letters and telegrams should be addressed to W. F. Heikes, Manager, Huntsville, Ala. We have arranged with the Cold Storage House in St. Louis where our stock is stored to ship promptly everything upon our orders, which we will make by telegraph when quick shipments are desired.

Use the Nurserymen's Telegraphic Code in telegraphing. Any one not in possession of a copy will be supplied upon application.

ASSORTED LOTS

We offer the following assortments in box lots at low prices to insure quick sales. We will not open or repack anything. The stock is of the same quality as that sent out by us heretofore. Each box contains an assortment as shown. In ordering one or more boxes, should the particular lot desired be sold, state what substitution will be allowed. The prices quoted include the cost of boxes and freight from Huntsville to St. Louis. When the post-office address and the railroad station differ, always give explicit marks for the boxes when writing.

PERFECT DORMANT CONDITION

Our stock is in perfect dormant condition, and we are prepared to keep it so until the end of the season, as everything is now in cold storage.

INSPECTOR'S CERTIFICATE

Our card with Inspector's Certificate is placed on all boxes and packages. Any one ordering from a State where more than this is required should inform us in ample time to comply with the law. Should any one desire this card removed before shipping, it should be stated in the order.

FREQUENT BULLETINS

We shall issue Bulletins weekly from Huntsville during March and April. Any one failing to receive them regularly will please write for copies.

FREEZING WEATHER

There is always more or less danger of trees being caught en route in freezing weather in Spring. We pack in such a manner that should the contents of the boxes freeze solid on the way to our customers the trees will receive no injury if the frost is allowed time to come out before the trees are removed from the boxes. The trees should be taken from the boxes as soon as frost is out, or should there be no frost in the boxes when received, the trees should be removed from the boxes immediately upon arrival. We practice in this respect what the experience of many years has taught us. If our customers will follow these rules and notify us of the condition of the trees at once when taken from the boxes we will guarantee good condition. Notice should be sent to us at once by telegraph, at our expense, if there is any cause of complaint or should the trees be refused, stating reasons. The trees will be considered accepted if removed from the boxes in which they are packed.

TERMS AND CONDITIONS

For further terms and conditions concerning risk of transportation, claims, etc., see our regular Price List

Box Lots in Cold Storage in St. Louis

No Charge for Drayage

CHERRY TREES---Two Years. On Mahaleb.

$\frac{3}{4}$ inch and up

	CIPHER	PRICE PER BOX
1 Box containing 150 assorted 10 English Morello 50 Dyehouse 40 Terry 50 Montmorency	Oakum	\$33 75
1 Box containing 210 Montmorency	Oared	47 25
1 Box containing 500 Montmorency	Ordeal	112 50
4 Boxes, each containing 300 Montmorency	Order	67 20
1 Box containing 330 assorted 30 Wragg $\frac{3}{4}$ & up 50 Terry $\frac{3}{4}$ up 230 Montmorency $\frac{3}{4}$ & up 20 Wragg $\frac{3}{8}$ to $\frac{3}{4}$	Organ	73 45
$\frac{5}{8}$ to $\frac{3}{4}$		
1 Box containing 50 Dyehouse	Oaten	9 25
3 Boxes, each containing 350 assorted 50 Dyehouse 100 Ea. Richmond 200 Montmorency	Oath	64 75
2 Boxes, each containing 300 assorted 100 Dyehouse 100 Ea. Richmond 100 Montmorency	Object	55 50
3 Boxes, each containing 200 assorted 100 Dyehouse 100 Montmorency	Oblate	37 00
3 Boxes, each containing 350 assorted 50 Baldwin 50 Terry 100 Ea. Richmond	Oblige	64 75
2 Boxes, each containing 300 assorted 50 Dyehouse 100 Ea. Richmond 100 Montmorency 50 Terry	Oblong	55 50
2 Boxes, each containing 100 Montmorency	Obscene	18 50
2 Boxes, each containing 200 Montmorency	Obscure	37 00
1 Box containing 400 assorted 20 Eng. Morello 50 Ea. Richmond 80 Baldwin 100 Terry	Observe	74 00
50 Dyehouse 100 Montmorency		
3 Boxes, each containing 300 Montmorency	Obtrude	55 50
1 Box containing 350 assorted 80 Baldwin 100 Terry 50 Dyehouse 120 Montmorency	Obstacle	64 75
1 Box containing 200 assorted 100 Dyehouse 100 Montmorency	Obtain	37 00
1 Box containing 350 assorted 70 Dyehouse 80 Terry 50 Baldwin 150 Montmorency	Obtuse	64 75
1 Box containing 250 Montmorency	Obverse	46 25
1 Box containing 350 assorted 220 Montmorency 50 Baldwin 80 Terry	Obviate	64 75
1 Box containing 350 assorted 30 Baldwin 100 Terry 220 Montmorency	Occasion	64 75
1 Box containing 300 assorted 90 Terry 220 Montmorency	Occupy	55 50
1 Box containing 135 Montmorency	Ocean	24 98
9-16 to $\frac{5}{8}$		
13 Boxes, each containing 400 assorted 50 Dyehouse 100 Ea. Richmond 50 Baldwin 50 Terry	Octagon	54 00
50 Wragg 100 Montmorency		
1 Box containing 500 Wragg	Octave	67 50
14 Boxes, each containing 350 assorted 50 Terry 100 Ea. Richmond 50 Dyehouse 50 Wragg	Ocular	47 25
100 Montmorency		
4 Boxes, each containing 500 Ea. Richmond	Oddly	67 50
2 Boxes, each containing 250 Ea. Richmond	Odious	33 75
4 Boxes, each containing 350 assorted 50 Terry 50 Dyehouse 50 Wragg 100 Ea. Richmond	Odium	47 25
100 Montmorency		
17 Boxes, each containing 300 assorted 50 Dyehouse 100 Montmorency 100 Ea. Richmond 50 Wragg	Odor	40 50
2 Boxes, each containing 350 Montmorency	Offer	47 25
2 Boxes, each containing 100 Ea. Richmond	Official	13 50
1 Box containing 350 assorted 50 Ea. Richmond 50 Terry 100 Montmorency 80 Wragg	Offset	47 25
70 Baldwin		
1 Box containing 300 assorted 100 Wragg 40 Montmorency 100 Baldwin	Olden	40 50
50 Ea. Richmond 10 Dyehouse		
1 Box containing 225 assorted 135 Wragg 90 Baldwin	Olive	30 28

BOX LOTS IN COLD STORAGE IN ST. LOUIS--Continued

CHERRY TREES—Two Years. On Mahaleb—Continued.

	CIPHER	PRICE PER BOX
$\frac{1}{2}$ to 9-16		
2 Boxes, each containing 450 Ea. Richmond	<i>Omega</i>	\$37 13
1 Box containing 360 Montmorency	<i>Omen</i>	29 70
1 Box containing 500 Wragg	<i>Omit</i>	41 25
15 Boxes, each containing 700 assorted	<i>Only</i>	57 75
100 Dyehouse 200 Ea. Richmond 200 Montmorency		
100 Terry 100 Wragg		
15 Boxes, each containing 450 assorted	<i>Onset</i>	37 13
100 Ea. Richmond 70 Baldwin 60 Dyehouse		
100 Montmorency 70 Terry 50 Wragg		
1 Box containing 685 assorted	<i>Onward</i>	56 51
65 Baldwin 25 Terry 75 Wragg		
170 Montmorency 350 Ea. Richmond		
5 Boxes, each containing 500 assorted	<i>Open</i>	41 25
100 Dyehouse 400 Ea. Richmond		
1 Box containing 500 assorted	<i>Operate</i>	41 25
50 Dyehouse 450 Ea. Richmond		
1 Box containing 500 Ea. Richmond	<i>Opinion</i>	41 25
1 Box containing 240 assorted	<i>Opium</i>	19 80
210 Ea. Richmond 10 Dyehouse 20 Montmorency		
3 to 4 feet		
13 Boxes, each containing 600 assorted	<i>Oppose</i>	30 00
200 Ea. Richmond 100 Dyehouse 100 Montmorency		
100 Wragg 50 Baldwin 50 Terry		
25 Boxes, each containing 400 assorted	<i>Oppress</i>	20 00
100 Ea. Richmond 80 Dyehouse 60 Montmorency		
60 Wragg 60 Terry 40 Baldwin		
1 Box containing as follows.	<i>Assorted</i>	66 23
300 Cherries 2 years, $\frac{5}{8}$ to $\frac{3}{4}$		
175 Ea. Richmond 25 Dyehouse 25 Baldwin		
25 Terry 50 Montmorency		
25 Cherries 2 years, 2 to 3 feet		
5 Ea. Richmond 5 Dyehouse 5 Baldwin 5 Terry		
5 Montmorency		
30 Plums—Americana, $\frac{5}{8}$ to $\frac{3}{4}$		
10 Wolf 10 Hawkeye 10 Klondike		
30 Pears, $\frac{5}{8}$ to $\frac{3}{4}$		
10 Kieffer 10 Garber 10 LeConte		
50 Baby Rambler Roses No. 1		
(We will allow a discount of \$5.00 on this box.)		
1 Box containing 400 assorted	<i>Oppressor</i>	20 00
120 Ea. Richmond 30 Terry 80 Montmorency		
80 Wragg 50 Dyehouse 40 Baldwin		
1 Box containing 410 assorted	<i>Option</i>	20 50
120 Ea. Richmond 80 Montmorency 80 Terry		
50 Dyehouse 80 Baldwin		
1 Box containing 600 assorted	<i>Opulent</i>	30 00
200 Ea. Richmond 200 Montmorency 200 Wragg		
2 Boxes, each containing 580 assorted	<i>Opus</i>	29 00
220 Ea. Richmond 220 Montmorency 140 Wragg		
2 to 3 feet		
12 Boxes, each containing 640 assorted	<i>Oral</i>	22 40
200 Ea. Richmond 40 Baldwin 40 Dyehouse		
200 Montmorency 40 Terry 120 Wragg		
4 Boxes, each containing 380 assorted	<i>Orange</i>	19 00
160 Ea. Richmond 160 Montmorency 20 Terry		
20 Dyehouse 20 Wragg		
2 Boxes, each containing 640 assorted	<i>Oration</i>	22 40
200 Ea. Richmond 200 Montmorency 100 Baldwin		
40 Dyehouse 100 Wragg		
1 Box containing 640 assorted	<i>Orator</i>	22 40
140 Wragg 180 Ea. Richmond 120 Baldwin		
200 Montmorency		
1 Box containing 260 Montmorency	<i>Orb</i>	9 10

BOX LOTS IN COLD STORAGE IN ST. LOUIS--Continued

CHERRY TREES—Two Years. On Mahaleb—Continued

			CIPHER	PRICE PER BOX
		1 to 2 feet		
16 Boxes, each containing	460 assorted	Orbed		\$16 10
100 Ea. Richmond	80 Baldwin	60 Dyehouse		
100 Montmorency	20 Terry	100 Wragg		
3 Boxes, each containing	280 assorted	Orchard		9 80
100 Ea. Richmond	20 Baldwin	60 Wragg	100 Montmorency	
1 Box containing	1430 assorted	Ordain		35 75
450 Ea. Richmond	100 Baldwin	500 Montmorency		
240 Wragg	140 Terry			

Cherry Trees--Transplanting Terms.

We have a larger proportion of the smaller grades in our two-year cherries this year than usual. We propose to sell the $\frac{1}{2}$ to 9-16, 3 to 4 feet and 2 to 3 feet, on transplanting terms. Payable May 15th, 1908, or if preferred a note will be accepted bearing same date as the invoice payable May 15th, 1909, with interest at 7 per cent added from May 15th, 1908, to May 15th, 1909. These trees are finely rooted, smooth and nice for their size. On good soil they should make handsome trees for retailing in one season's growth. Cherry trees will be scarcer next year than this. The crop in the neighborhood of Huntsville will be less than for many years and the nurseryman who has some cherry trees growing in his nursery will have something on hand on a par with gold.

DWARF PEARS—Two Years. Budded.

		$\frac{3}{4}$ inch and up		
1 Box containing	140 Duchess	Each		10 50
1 Box containing	80 Duchess $\frac{3}{4}$ & up and 70 Duchess $\frac{5}{8}$ to $\frac{3}{4}$	Eagle		10 20
		$\frac{5}{8}$ to $\frac{3}{4}$		
1 Box containing	320 Duchess	Early		19 20
1 Box containing	120 Duchess	Earnest		7 20
		9-16 to $\frac{5}{8}$		
1 Box containing	150 Duchess	Earth		8 25

PEACH TREES—One Year. On Peach Stocks.

		$\frac{1}{2}$ to 9-16		
1 Box containing	390 assorted	Rancor		15 60
280 Admiral Dewey	50 Grady	60 Victor		
		7-16 to $\frac{1}{2}$		
6 Boxes, each containing	500 assorted	Racket		17 50
60 Admiral Dewey	20 Chair's Choice	20 Fitzgerald	80 Hiley	
30 Lemon Cling	100 Sneed	40 Stinson's Oct.	30 Victor	
120 Belle of Ga				
1 Box containing	250 Belle of Ga.	Rafter		8 75
1 Box containing	220 Belle of Ga.	Ragged		7 70
3 Boxes, each containing	300 Belle of Ga.	Raisin		10 50
2 Boxes, each containing	260 assorted	Radish		9 10
50 Victor	30 Stinson's Oct.	60 Chinese Cling	50 Belle of Ga.	
30 Sneed	20 Admiral Dewey	20 Lemon Cling		
2 Boxes, each containing	300 assorted	Raffle		10 50
120 Lemon Cling	40 Grady	140 Belle of Ga.		

BOX LOTS IN COLD STORAGE IN ST. LOUIS==Continued**PEACH TREES—One Year. On Peach Stocks—Continued.**

	CIPHER	PRICE PER BOX
$\frac{5}{8}$ to $\frac{3}{4}$		
1 Box containing 660 assorted 500 Carman 60 Belle of Ga. 100 Waddell	<i>Ragged</i>	\$33 00
1 Box containing 340 Peaches and Pears 40 Belle of Ga. $\frac{5}{8}$ to $\frac{3}{4}$ 100 Hiley $\frac{5}{8}$ to $\frac{3}{4}$ 200 Kieffer $\frac{3}{4}$ & up	<i>Ragout</i>	17 00
1 Box containing 200 Peaches and Pears 175 Arp Beauty $\frac{3}{4}$ & up 25 Arp Beauty $\frac{5}{8}$ to $\frac{3}{4}$ 100 Kieffer Pears $\frac{5}{8}$ & up	<i>Railing</i>	15 00
2 Boxes, each containing 300 Kieffer $\frac{3}{4}$ & up	<i>Fodder</i>	15 00
1 Box containing 400 assorted 100 Japan Golden Russet 300 Koonce	<i>Folder</i>	29 00

PEACH TREES—June Buds. On Peach Stocks.

	9-16 to $\frac{5}{8}$	
2 Boxes, each containing 280 Belle of Ga.	<i>Jacket</i>	12 60
4 Boxes, each containing 200 Belle of Ga.	<i>Jargon</i>	9 00
	$\frac{1}{2}$ to 9:16	
4 Boxes, each containing 200 Belle of Ga.	<i>Jasper</i>	8 09
4 Boxes, each containing 300 Belle of Ga.	<i>Jealous</i>	12 00

AMERICANA PLUMS—Two Years. On Marianna.

	$\frac{3}{4}$ inch and up	
1 Box containing 200 assorted 100 DeSoto 100 Forest Garden	<i>Halves</i>	14 00
7 Boxes, each containing 200 assorted 30 Wolf 50 Stoddard 10 Hawkeye 60 DeSoto	<i>Hamlet</i>	13 00
5 Boxes, each containing 200 assorted 20 Wolf 30 Stoddard 50 Forest Garden 100 DeSoto	<i>Hammer</i>	14 00
1 Box containing 200 assorted 50 Forest Garden 70 DeSoto 10 Wolf 70 Stoddard	<i>Hamper</i>	14 00
4 Boxes, each containing 200 assorted 90 Forest Garden 110 DeSoto	<i>Hand</i>	14 00
5 Boxes, each containing 200 DeSoto	<i>Handle</i>	14 00
	$\frac{5}{8}$ to $\frac{3}{4}$	
6 Boxes, each containing 300 assorted 50 Wolf 50 Stoddard 30 Hawkeye 100 DeSoto	<i>Handy</i>	14 00
1 Box containing 300 assorted 40 Wolf 90 Stoddard 20 Hawkeye 150 DeSoto	<i>Hank</i>	18 00
5 Boxes, each containing 200 assorted 50 Forest Garden 150 DeSoto	<i>Happen</i>	12 00
2 Boxes, each containing 200 assorted 130 DeSoto 70 Forest Garden	<i>Happy</i>	12 00
3 Boxes, each containing 200 Forest Garden	<i>Harass</i>	12 00
1 Box containing 200 Hawkeye	<i>Harbor</i>	12 00
1 Box containing 400 Wyant	<i>Harden</i>	24 00

Trees in Cellars at Huntsville.

The trees offered in the following lists are in cellars at Huntsville and are all in good condition. We will accept orders for these at the prices quoted f. o. b. Huntsville. Boxing extra. Our cellars are cool and this stock is carefully packed in "Shingle Tow" and can be held in good condition until the 1st to 15th of April, although by that time growth may be started to some extent.

Our Card with Inspector's Certificate is placed on all boxes and packages.

For 100 rates add 1 cent each; for 10 rates add 2½ cents each to the 100 rates.

Trees in Cellars at Huntsville--Continued.**PLUM TREES--Two Years. On Marianna Plum.**

Americana Plums.	Hammer	Happen.	Harden.	Harrow.	Hasten.	Hatter.	Haven
Two Years	5 to 6 feet	5 to 6 feet	5 to 6 feet	4 to 5 feet	to 5 feet	3½ to 4½ ft	3 to 4 ft
on Marianna.	¾ to 1 in.	11-16 to ¾	5/8 to 11-16	9-16 to 5/8	½ to 9-16	7-16 to ½	
Well Branched.	\$80 Pr M	\$75 Per M	\$70 Per M	\$60 Per M	\$50 Per M	\$40 Per M	\$35 Pr M
DeSoto.....	...	...	...	...	1300	1200	1800
Forest Garden.....	...	...	...	...	650	350	300
Hawkeye.....	...	...	...	...	350	200	150
Klondike.....	...	...	...	...	200	80	160
Stoddard.....	...	...	...	...	400	200	250
Wolf.....	...	...	...	...	350	150	200
Wyant.....	...	...	...	...	1350	1500	1900

PEACH TREES. June Buds.

Peach Trees.	Jacket.	Jargon	Jasper	Jealous	Jeopard	Jersey	Jester
June Buds.	4 to 5 ft	4 to 5 ft	3 to 4 ft	3 to 4 ft	2 to 3 ft.	18 to 24 in.	12 to 18 in.
	9-16 to 5/8	½ to 9-16	7-16 to ½	¾ to 7-16			
	\$45 Pr M	\$40 Pr M	\$35 Pr M	\$25 Per M	\$22.50 Pr M	\$20 Per M	\$12.50 Pr M
Arp Beauty.....	340
Belle of Ga.....
Carman.....
Crawford's Late.....	260	...
Champion.....	640	...	500
Chair's Choice.....
Elberta.....
Hiley (Ea. Belle).....	475
Krummel's Late.....
Reeve's Favorite.....	910	...	...
Salway.....
Waddell.....	520	280	350

PEACH TREES--On Peach. Leading Varieties.

Our peach trees are budded on seedlings grown from Tennessee and Alabama natural pits. They are free from Aphis, Root-knot and Crown-Gall. We can supply beautiful large, medium and small-sized trees. The land upon which our peach trees are grown produces a well-matured tree, with fine fibrous roots. The San Jose Scale, Yellows and Rosette are unknown in this section and we have been careful not to bring in any buds from affected localities.

Peach Trees	Rancor	Ransom	Rather	Rattle	Recite.	Reserve.	Resource	Render
One Year.	6 to 8 ft.	5 to 6 ft.	4 to 6 ft	4 to 5 ft	3½ to 4½ ft	3 to 4 feet	2 to 3 ft	1 to 2 ft.
On	¾ to in.	5/8 to ¾	9-16 to 5/8	½ to 9-16	7-16 to ½	¾ to 7-16		
Peach Stock	Pr M \$50	Pr M 50	Pr M \$45	Pr M \$40	Pr M \$35	Per M \$25	Pr M \$22.50	Pr M \$15
Admiral Dewey.....	140	...	...	...	...	480	...	...
Arp Beauty.....	...	...	...	...	...	...	...	...
Alexander.....	170	...	...	...	...	...	...	...
Beers Smock.....	110	...	...	...	...	...	...	950
Belle of Ga.....	2100	...	...	...	...	3250	4300	500
Chair's Choice.....	...	...	...	...	...	300	2400	2700
Carman.....	250	...	...	...	...	...	...	...
Crawford's Late.....	...	...	...	...	...	...	230	2400
Champion.....	...	...	...	...	...	...	2260	1730
Emma.....	...	...	...	...	...	100	180	130
Elberta.....	...	...	...	...	...	...	...	...
Fitzgerald.....	...	...	...	...	...	580	720	1500
Grady.....	...	...	...	...	...	100	100	75
Greensboro.....	...	...	...	...	...	...	...	...
Globe.....	...	...	...	...	...	200	700	470
Heath Cling.....	...	...	...	...	...	...	860	950
Hiley (Ea. Belle).....	350	...	...	...	...	1540	...	2675
Krummel's Late.....	...	...	...	...	...	...	1060	1150
Lemon Cling.....	...	...	...	...	...	1040	500	1100
Mayflower.....	...	...	...	...	...	...	110	150
Mamie Ross.....	...	...	...	...	...	...	...	...
Mountain Rose.....	...	...	...	...	...	...	...	1150
Old M. Cling.....	...	...	...	...	...	...	...	...
Old M. Free.....	40	...	...	...	...	...	1180	350
Reeve's Favorite.....	...	...	...	...	...	1360	2560	2400
Salway.....	...	...	...	...	...	...	1080	1300
Stinson's Oct.....	...	...	...	...	...	1330	1900	3000
Slappey.....	...	...	...	...	...	140	...	110
Stump.....	...	...	...	...	...	...	300	550
Sneed.....	...	...	...	...	...	2020	2600	800
Triumph.....	...	...	...	...	...	...	...	320
Victor.....	...	...	...	...	...	860	1600	1200
Waddell.....	...	...	...	...	...	...	650	350
Yellow Swan.....	390	590	400	470	680	570	380	...

The price of Mayflower and Yellow Swan is \$15 per 100, any size.

Offerings for Fall of 1908 and Spring of 1909.

We will have our usual large stock of Pears, Plums, Cherries, Peaches, Roses and Grafted Pecans for sale for the Fall of 1908 and Spring of 1909.

Nurserymen who operate through agents or who buy to sell at wholesale will profit by corresponding with us now. We will make prices upon a basis that will be mutually advantageous. We are willing to share profits and are likely to be more liberal early in the season than later.

While our stock in everything we grow is large, it is especially so in Kieffer, assorted Pears, one and two years, one year and June Budded Peaches.

We do not buy to sell again, so you need have no fear of getting heeled in stock, and you can depend upon getting trees fresh dug and of standard grades.

The indications are that the coming year will be one of continued prosperity for nurserymen. Those who have bought of us heretofore will do so again with the assurance that our stock will give perfect satisfaction to their customers on delivery.

We believe we have the best organized force of laborers in the United States. Most of our men have been with us for many years. Because of this advantage we are enabled to do an extensive business with more exactness and expedition than many concerns which have a far smaller production.

**Huntsville Wholesale Nurseries,
W. F. Heikes, Manager,
Huntsville, Ala.**